

Compositional Analysis

Processed Food Industry



Moisture/Solids

Fat

Protein

We Simplify Science



Safe and Easy Food Analysis



Extremely Accurate and Repeatable Results

Processed Food encompasses a wide variety of products. Analysis can be complex, and the products can contain a wide variety of changing ingredients. Our systems are uniquely positioned to provide the most accurate and repeatable results, regardless of product reformulations or ingredient changes.

Compared to reference techniques, our technology is much easier and safer to use. Compared to other rapid techniques, our technology is more accurate and robust, while maintaining very rapid test times. For these reasons, thousands of CEM instruments are used around the world.

Key Technologies



Dual-Frequency Drying (SMART 6)

- Microwave and infrared energy sources controlled by an intelligent processing system
- Works on any type of sample (liquid, powder, slurry)
- Eliminates sample burning issues
- Recognized as an AOAC approved method

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NMR (ORACLE)

- Rapid and direct fat analysis
- No method calibrations
- Superior to NIR/FT-NIR
- More repeatable than wet chemistry reference methods

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Processed Foods Industry

Alfredo Sauce Almond Milk Bar Layers Batter **Bean Flakes** Beef Bouillon Powder **Beef Tallow** Beer Beer Syrup Bologna Butter **Butter Beans** Caramel, Soft Cheese Loaf Cheese Sauce **Cheese Slices** Cheese Slices, Imitation **Cheese Sticks** Chicken, Breaded **Chicken Paste** Chickpeas Chili Chocolate **Chocolate Pudding Chocolate Whey Powder Cinnamon Powder CMP Slurry Coffee Creamer Coffee Extract** Coleslaw Cookies

Corn Feed

Corn Mash

Corn Slurry

Corn Syrup

Corn, Raw

Cornbread

Cottage Cheese
Cottage Cheese
Cranberries
Cream Cheese
Creamer Mix
Creamer, Non-dairy
Croûtons
Custard
DDGS, Corn
DDGS, Rice
Dietary Foods and Supplements
Donuts
Dough
Dressing
Dry Potatoes
Egg Whites
Eggnog
Eggs
Emulsifier, Powdered
Farmers Cheese
Fish Meal, Cod
and Pollock
Fish, Breaded
Flavored Yogurt
Flour
Fondant
Frappuccino®
French Onion Dip
French Toast
Fructose
Fruit Peel
Glaze
Graham Cracker
Greek Yogurt
Guacamole
Honey

Infant Formula Jerky Ketchup Lactose Powder Lactose Liquid Lard Licorice Macaroni and Cheese Maltodextrin Margarine Mayonnaise Mink Feed Mousse Mushroom Sauce Nutrition Bar Nutrition Drink **Onion Rings** Orange, Solids and Peel Parmesan Cheese Peanut Butter Pectin Pepper Pet Food, Dry Pie Dough Pie Filling Pizza Dough Pork Broth Potassium Carbonate Potato Chips Potatoes, Dehydrated Potatoes, Frozen Potted Meat Poultry Meal Pretzel Pudding Pumpkin Ravioli

Sample Types

Raw Meat Raw Meats, **Calculated Protein Refried Beans** Rice **Rice Flour Ricotta Cheese** Roux Salad Dressing Sorbet Sour Cream Soy Curd Soy Milk Soy, Flour Soy Products Soybean Oil Soybeans Starch Sunflower Seeds Sweet Whey Powder Sweetened Condensed Milk Tofu Tomatoes **Tomato Paste Tortilla Chips** Turkey, Mechanically Separated Vegetable Powder Whey Whey Cream Whey Powder Whey, Crystallized WPC Powder WPC/WPI Yogurt Yogurt with Fruit Yogurt, Flavored

"We use the CEM SMART and NMR technology to test moisture and fat on our mayonnaise and salad dressings. These systems have allowed us to accurately control the oil in our products which has saved us money. We would highly recommend CEM's technology for moisture and fat analysis."

Kathy Crean / QA Supervisor Ventura Foods LLC

"CEM's SMART 6 and ORACLE have given us the flexibility and the accuracy we have been looking for in a rapid test. Comparative studies show CEM's SMART and NMR technology are both accurate and precise for moisture and fat determination. We would highly recommend CEM's technology for providing reliable and quick results we can trust." (FITCO manufactures high quality poultry-based ingredients)

Dannielle Price / Lab Manager FITCO: Food Ingredients Technology Co.

"We prefer CEM's SMART and NMR for fast, accurate and easy to use solids and fat testing. CEM's technology consistently provides accurate results and we would highly recommend its use for food testing." (KanPak tests soft serve ice cream, nutritional drinks, iced cappuccinos)

Zach Lancaster / QA Lab Manager KanPak LLC

"The CEM SMART/NMR moisture/solids and fat testing system is a wonderful instrument. It allows us to analyze our products accurately, quickly and consistently even with the variety of products we test. Using no chemicals is a benefit, maintenance of the equipment is very low, and CEM provides excellent support. We would highly recommend this instrument for fat and moisture analysis. (Mullins Food Group manufactures high quality sauces, ketchup, dressings, and spreads)

Charlie Wind / Harold Gause

Quality Assurance Director/Lab Manager Mullins Food Products Quality Systems

"CEM's SMART 6 and NMR technology are accurate, fast, reliable, and easy to use. CEM provides top notch customer service and installation. I would recommend this product to anyone needing moisture, solids, and fat capabilities." (C.F. Sauer Company is a top producer of spices, flavoring extracts, and other food products)

Skyler Walling / Asst. Quality Manager C.F. Sauer Company





SMART 6 Microwave + Infrared Moisture & Solids Analyzer





The gold standard in moisture/solids analysis.

Overview

The SMART 6 is the most technologically advanced system in the world for rapid moisture/solids analysis. The system is based on the revolutionary new breakthrough called iPower for sample drying. This patented dual-frequency energy source provides the most rapid and complete drying available, for the widest range of sample types.

Features

- Up to 40% faster than CEM's SMART 5 Turbo
- · Analyze both dry and wet products on one system
- · Preprogrammed methods for all sample types
- Compact and lightweight for easy at-line placement

Validation

- 985.14 (AOAC)
- AOAC 2008.06
- AOAC PVM 1.2004



Over 11,000 moisture analyzers sold worldwide

SMART 6

Key Technologies

Dual-Frequency Drying



Analyze wet and dry samples with unmatched speed.

An innovative heating process based on the use of a dualfrequency energy source controlled by an intelligent processing system. This prevents burning or incomplete drying, which can arise from other drying technologies.

The result is a direct method for virtually any type of sample, with faster drying than traditional microwave or infrared based systems.

- Analyze wet and dry samples with unmatched speed
- Eliminates surface burning
- · Little to no "cool down" time between tests

Collimated Energy



Accurate and repeatable results come standard.

Stray infrared irradiation can negatively impact sample temperature readings with the use of infrared temperature sensors. SMART 6 has a unique honeycomb lattice, providing collimated infrared irradiation for sample heating, thereby avoiding stray light. This provides highly accurate temperature control.

- Extremely uniform drying
- Unmatched reproducibility



Time Comparison

System Comparison



SMART 6[™]



SMART Turbo™

Removal Species	Free + Bound Moisture Polar + Non-Polar	Free Moisture Polar Volatiles
Moisture/Solids Range	0.01 to 99.9%, 0.01% resolution (optional 0.001%)	0.01 to 99.9%, 0.01% resolution (optional 0.001%)
Drying Energy	Dual-frequency Electromagnetic Irradiation (iPower)	Microwave Energy
Temperature Control	Infrared	Infrared
Balance	23 grams capacity0.1mg readability	23 grams capacity0.1mg readability
Thermal Nulling (Buoyancy Compensation)	Enhanced with iPower	Standard
Display	7-inch capacitive LCD touchscreen (800 x 600)	Black and White VGA (320x240)
Program/Data Storage	Unlimited	100 methods, 300 results
Data Analysis	Advanced	Standard
System Wake-up	Proximity Detection	Push Button
Exhaust	15,600 RPM (adaptable with speed control)	3,100 RPM (non-adaptable)
Electrical	 115 VAC, 60Hz, 15 Amps 220-240 VAC, 50Hz, 10 Amps 100-200 VAC, 50/60Hz, 15 Amps 	 110-127 VAC, 60Hz, 10 Amps 220-240 VAC, 50/60Hz, 5 Amps 100 VAC, 50/60Hz, 10 Amps 200-208 VAC, 50/60Hz, 5 Amps
Footprint	 13.0 (W) x 23.0 (D) in (299 in2) 33.0 (W) x 58.5 (D) cm (1931 cm2) 	 22.0 (W) x 23.3 (D) in (513 in²) 55.9 (W) x 59.1 (D) cm (3304 cm²)
Weight	62 lbs (28 kg)	68 lbs (31 kg)

Easy-to-Use



Simply add sample to balance and press "Start".



Access real-time run data.

Full 21 CFR Part 11 Compliance



Protect data and methods with a hierarchy of user levels.

Users					
Settings	User			All U	sers)
Logs	Administrator	04/07/2017	1:14 PM	Ran Method)
Add User	Administrator	04/07/2017	1:11 PM	Ran Method)
Administrator	Administrator	04/07/2017	1:07 PM	Ran Method)
rech I	Administrator	04/07/2017	1:06 PM	Edited Method)
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⋒ ⊛			8) 12:12 PM	

Review a complete audit trail with printable records.

Monitor Production Trends

Statistics		6 3
Parameters	Sample Count	4
Details	Solids Results	
SPC Chart	Average	9.90
	Minimum	9.85
	Maximum	9.95
	Range	0.10
	Standard Deviation	0.04
♠ €		ⓐ 12:14 PM ≡

Create SPC charts with user specified limits.



Visualize trends directly on SMART 6 or LIMS network.



Internal Printer

Thermal impact printer for printing sample results directly from the SMART 6. The printer is located inside the unit thereby not requiring extra space.

Monitor Kit

Specialized solution with measured reference value for verifying SMART 5 or SMART 6 system performance.





AutoCal

Simple and fast NIST traceable calibration for SMART 5 or SMART 6 IR temperature sensors.

Exhaust Tubing

Exhaust tubing that can be connected to the back of the SMART 6 to remove volatile fumes to a desired location.





ORACLE Rapid NMR Fat Analyzer





The first ever rapid fat analyzer with no method development.

Overview

ORACLE is the first ever rapid fat analyzer that requires absolutely **no method development** for fat only analysis. At the touch of a button, ORACLE can analyze fat in any food sample with reference chemistry accuracy, without any prior knowledge of the sample matrix or composition. Simply press the run arrow and ORACLE delivers an exceptionally accurate and precise fat result in 30 seconds. Alternatively, ORACLE can be paired with the SMART 6 for combined rapid fat and moisture/ solids analysis in less than 5 minutes.

Awards

- 2017 IFT Food Expo Innovation Award
- Top 3 New Products at PITTCON 2017

Features

- Rapid- 30 second analysis
- Analyze any sample from 0.05 100.00 % fat
- Direct isolation and measurement of hydrogen
 protons on fat molecules
- Precise- better repeatability than wet chemical extraction techniques

Validation

- AOAC Official Method 2008.06 (Moisture and Fat in Meats)
- AOAC PVM 1:2004
 (Moisture/Solids and Fat in Dairy Products)

ORACLE

Benefits



Accurate Analysis of Any Food Sample in Only 30 Seconds

ORACLE was verified with over 30 Certified Reference Materials (CRM's) sourced from Europe and USA. The blue data in the graph shows the linearity between the CRM reference results and the ORACLE rapid fat results. The red data in the chart shows the comparison between the outside lab reference results and ORACLE.

No Method Development

ORACLE is the first ever rapid fat analyzer that requires absolutely no method development. At the touch of a button, ORACLE can analyze fat in any food sample with reference chemistry accuracy, without any prior knowledge of the sample matrix and composition. Simply press the run arrow, and in 30 seconds the ORACLE delivers an exceptionally accurate and precise fat result. It's really that simple.



Sample Types

Meats

Beef	
Chicken	
Cod	
Duck	
Lamb	
Pork	
Salmon	
Turkey	
Venison	

Dairy
Butter
Cheese
Cream (Heavy)
Egg Whites
Formula (Infant)
Ice Cream Mix
Milk
Sour Cream

Processed Foods Chips & Crackers Coffee Creamer Cookies Dog Food Dough

Dressings Mayonnaise Noodles

Nutritional Drinks

Powders

Cheese	
Coffee Creamer	
Dairy	
Formula (Infant)	
Gravy	
Milk	
Non-Dairy	
Wheat Flour	
Whey	

¹ Actalia is a COFRAC accredited laboratory that specializes in providing technical and scientific input into the validation and unification of analytical methods, with expertise in dairy analysis.

Yogurt



A Major Breakthrough in NMR Technology

This newly developed technique, achieved in 2016, completely isolates the detection of the proton signal in fat molecules from all other compositional proton sources (i.e. protein, carbohydrate, ash) making universal fat analysis possible. Alternative rapid techniques are unable to fully isolate fat from other components, which is why extensive calibration development is often required.



Consistent

All ORACLE systems are manufactured and designed to produce the same results worldwide, making the system an ideal solution for corporations seeking to standardize rapid instrumentation. Alternative rapid fat analyzers are susceptible to differences in optics and system components, which prevents them from transferring methods between various locations. That means that each system requires unique method development, which ultimately translates to extensive time and capital costs. Plus, there's no guarantee that the results will match. Not so with the ORACLE.

Versatile

ORACLE is designed to operate in any lab setting, from process control in food production sites (at-line and in-lab) to certified testing laboratories. For labs seeking rapid moisture/solids analysis, in addition to fat analysis, the ORACLE can be paired with the newly developed SMART 6 analyzer for moisture/solids results in about 5 minutes. Alternatively, labs who run 50 or more samples per day may choose the stand-alone ORACLE high throughput solution, where samples are dried in an oven overnight, and subsequently run through the ORACLE in batch mode.







SMART 6 Microwave + Infrared Moisture & Solids Analyzer Accessories

ORACLE

ORACLE Robot Automated High-Throughput Processing

Process up to 100 samples unattended. Analyze large batches on the ORACLE with the high-throughput robot accessory. The robot can be used with two high-throughput sample conditioning blocks. Data analysis is stored for each sample and can be reviewed at any time.

CEM



Precision Heater Block

High-Throughput Sample Conditioning

This accessory is effective for temperature conditioning large batches of up to 50 samples. Predry large batches in a vacuum or convection oven, and condition in a 50 place highprecision heater block. Individual samples can then be run sequentially on the ORACLE in less than 30 seconds.



Sample Pads

These pads are tested to ensure they meet the requirements for absorbency, moisture content, and mechanical strength. They are approved for use in AOAC methods.



Trac Film

Our proprietary Trac Film[™] sample wrap consists of proton-free components designed to be used with the ORACLE system. Trac Film ensures an absolute minimum interference for fat determination by NMR. Each batch is individually tested to ensure that this standard is continuously met.



ORACLE Tubes

These specialized tubes are for holding samples in the ORACLE.

Like Trac Film, ORACLE tubes are designed to minimize interference and ensure accurate fat analysis.



Who we are

At our core, we are **C**hemists, **E**ngineers, and **M**anufacturers, all under one big roof. Together, we passionately design and develop laboratory instruments that are used by major companies, prestigious research institutes, and universities around the world. We are proud of what we do, and we hope it shows. With over 50,000 instruments sold, you've probably used a product that has been tested with a CEM instrument. That fact motivates us to push harder to create better instruments, to help solve more problems for the scientific community of tomorrow.



Founding Fathers (circa 1980)

Chemist: Dr. Michael J. Collins (**Middle**) Electrical Engineer: Ron Goetchius (**Left**) Mechanical Engineer: Bill Cruse Jr. (**Right**)

1978

CEM was founded and launched the world's first microwave drying system as the company's first product

1989

Introduced ultra-fast cooling quartz-fiber crucible technology for ashing

1985

Introduced ProFat[™], a 5-minute fat analyzer for raw meat samples, without the use of chemicals

1984

Introduced a rapid microwave muffle furnace which is > 90% faster than traditional muffle furnaces

Greetings.



I feel very fortunate to be living the American Dream. CEM started 40 years ago, in a garage with two other people, and has grown into a major global scientific instrumentation company, now employing over 300 people worldwide. We have shipped more than 50,000 systems, which are being used in laboratories throughout the world. Our success is based on introducing new "disruptive" technologies, which have created significant value for the customers we serve.

We pioneered the field of microwave chemistry, which has been transformational in a number of key markets. Important applications include food testing, microwave digestion for elemental analysis, chemical synthesis for drug development, academic research, and solid phase peptide synthesis. In all cases, our systems have provided speed (hours to minutes), simplicity, and improved performance.

More recently, CEM introduced a new technology that is transforming food compositional testing. Our

goal is to provide simple, rapid and direct methods that eliminate extensive calibration and can replace the classical, outdated wet chemistry techniques. Food testing, in particular, will continue to be a major focus of our new product development. CEM remains an entrepreneurial company that is nimble, flexible, innovative, and committed to serving the needs of our customers. We have a passion to be the very best at what we do. I am excited about the future and look forward to working with all of you as we continue to bring major new innovation to the food industry and the various other markets we serve.

Sincerely,

mike Cellins

Michael J. Collins PhD President and CEO

2001

Developed the world's first combined microwave and NMR system for rapid fat analysis

1998

Introduced infrared temperature control with microwave drying

2007

Developed the world's first automated protein analyzer based on a non-toxic dye binding technique

2016

Introduced a second generation NMR technology for fat analysis that eliminated method development

2015

Introduced dual-frequency drying technology that reduced microwave drying times up to 40%

2013

Developed a rapid temperature conditioning process for fat analysis by NMR. This reduced preparation time from 20 – 60 minutes, down to only 30 seconds



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